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studies of real people running a wide range of successful ventures, from a music production studio to a bakery to a cricket bat factory. We describe exactly how these ventures got started and how they grew, giving you a blueprint for success.

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Introducing Entrepreneurship: A Practical Guide reveals the stories of the world 's greatest entrepreneurs, distilling the key points into down-to-earth, realistic advice to help you turn any business opportunity into a successful venture – while avoiding the pitfalls of pursuing a pipe dream. Alison Price is a freelance Chartered Occupational Psychologist and has worked with over 1,500 individuals, inspiring them to make more out of their lives and their careers.

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The potential for health professionals to learn and practice the process of entrepreneurship to improve the quality of health care and services is enormous and untapped. Health professionals witness first-hand where changes to the health system should be made and where opportunities for improvement arise, yet they are seldom associated with entrepreneurship. Incorporating the authors' experiences leading health systems, working on the front line, and supporting corporations, NGO's, and accelerators that target health entrepreneurship, this book explores: The why, what, and how of entrepreneurship - and intrapreneurship - for health professionals Resources to encourage innovation by guiding the reader through an idea development process specific to the experience and working environment of health professionals. The areas of need, developing ideas and prototype solutions, as well as implementing, scaling, and pitching entrepreneurial ideas. An accessible and applied guide, Health Entrepreneurshipintroduces ideas about the practical delivery and implementation of entrepreneurial ideas, allowing readers to affect necessary and positive change. mp;It;P> The areas of need, developing ideas and prototype solutions, as well as implementing, scaling, and pitching entrepreneurial ideas. An accessible and applied guide, Health Entrepreneurshipintroduces ideas about the practical delivery and implementation of entrepreneurial ideas, allowing readers to affect necessary and positive change.

Real-life examples from the author's experience illuminate a step-by-step plan that can help entrepreneurial leaders achieve their goals. • Suggests easy-to-follow principles for entrepreneurial leaders in all kinds of organizations based on the author's 40+ years of success leading enterprises in the business and nonprofit worlds • Combines principles of entrepreneurship and leadership into two groundbreaking models • Explains the fundamentals of entrepreneurial leadership in clear, readily understandable language • Shows the reader how to identify commercially viable opportunities versus opportunities that may not generate income • Takes readers inside the "Cola Wars" of the 1980s and 1990s, providing a glimpse into an industry that most people regularly patronize but of which they have no insider understanding • Uses real-life examples to show how entrepreneurial leadership has been practiced in unexpected places, including three U.S. presidencies

Introducing Confident Speaking, by voice, acting, communication and public speaking coach Alan Woodhouse, teaches you to express yourself more clearly, persuasively and confidently. Whether you want to ask your boss for a pay rise, chair meetings better, or deliver a faultless best-man speech, this book will teach you how to plan what to say, manage your anxieties and project your best self on the big day. TAILOR YOUR SPEECHES and find the perfect words for every occasion PROJECT YOUR VOICE and make sure you can be heard OVERCOME STAGE FRIGHT and get your point across

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Introducing The BEST Practical Beginner's Guide to Launching Your Small Business in 2020! (and Make It Incredibly Successful) Do you want to fulfil your wildest dreams and start your own Business? Do you have an amazing business idea but no idea where to start or build a business around it? Do you want to discover how to provide unbelievable value to your customers? You probably answered yes to one (or all) of them questions, and luckily inside we show you how to not only start the Business of you dreams and how to turn your idea into a living reality, but also how to grow your business to levels you never imagined possible to help you achieve your entrepreneurial dream! We all know how cut-throat and competitive the world of business is, but what if you had the EXACT steps that increase your chances of Business success MASSIVELY, wouldn't that be worth the price of you spend on coffee each week? Not only that, but our team at Lloyd's Business Helpers have YEARS of experience in entrepreneurship, business ventures and start-ups between them, rest assured you'll be in good hands. We guide you, in a practical manner, from the literal first thought about your business, to learning how to maximise the value you provide customers all the way to building your team and growing the business to levels you could only dream of! So whether you're currently a passionate budding Entrepreneur, a beginner with ZERO experience or a business owner looking to streamline and take your business to the next level, this book is PERFECT for you. Here's just a small slither of what you'll discover... The Complete Step by Step Guide to Making That Incredible Idea Into a Successful and Fully Functioning Business How to Know When You've Struck Gold With an Entrepreneurial Idea (And How to Know When to Pass On an Idea and Potentially Save \$1000's and YEARS of Time) The 5 Biggest Self-Limiting Beliefs New Entrepreneurs Have and How to Overcome Them! Exactly How to Uncover Your Value Proposition and Build a Loyal Customer Base Who Come Back Again and Again How to Spot an Entrepreneurial Opportunity and Take Advantage of It Right Then and There 7 Key Steps to Writing a Winning Business Plan (And Secure Investors Using It!) (article linked in business plan chapter) 4 Powerful Steps Beginners With ZERO Experience Can Take to Build a Remarkable Marketing Strategy How You Can Start a Business Even if You Have \$0 to Work With Stop Wasting Time With Old School Marketing Tactics, Do THIS Instead... (Social Media Marketing, mention it please) 2 Simple, Yet Remarkably Effective Things Wildly Successful Entrepreneurs Do That You Don't (Take Risks and Believe in themselves How More People Than Ever are Turning Their Passions into a Profitable Business! And that is barely even scratching the surface! Even if you've NEVER believed you can start a business, even if you have ZERO business experience, even if you've failed with multiple businesses in the past, this book outlines exactly how you can start (and grow) your own Successful Small Business in 2020. We actually make it harder to fail than succeed for you! So, if You're Ready to Start The Business You've Always Dreamed of and Learn How to Make it Wildly Successful, Scroll Up and Click "Add to Cart."

Social entrepreneurship is a revolution occurring around the world today. People from all walks of life are developing and implementing innovative, effective, and sustainable solutions in response to social and environmental challenges. These solutions include products, services, and interventions brought to market by new startups and existing orga

Resourcing new ventures is-all important for entrepreneurs, and creating a successful business plan can be make or break when it comes to attracting investment. Written by an experienced academic and consultant, this book provides a concise guide for producing the optimal business plan. Business plans

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are vital when it comes to making strategic decisions and monitoring progress. Writing a Business Plan is designed to teach you how to write your business plan without relying on someone else or internet templates. It will take you through each stage of business-plan writing, with chapters on generating ideas; describing business opportunities; drawing a business road map; and considering marketing, financial, operations, HR, legal and risk. The book includes a range of features to assist you, including worked-through examples. This unique book provides a one-stop shop for entrepreneurs and students of entrepreneurship to hone their skills in writing a useful and comprehensive business plan.

This practical and comprehensive handbook offers step-by-step instruction, guiding entrepreneurs of innovative technology startups all the way from idea to profitability. With its easy-to-follow format aimed at both experienced as well as novice entrepreneurs, this book covers all technical, financial, legal, and governmental hurdles facing startups. It discusses common causes of business failure and points out the pitfalls to avoid in getting innovative technology successfully to market.

Introduction to Business covers the scope and sequence of most introductory business courses. The book provides detailed explanations in the context of core themes such as customer satisfaction, ethics, entrepreneurship, global business, and managing change. Introduction to Business includes hundreds of current business examples from a range of industries and geographic locations, which feature a variety of individuals. The outcome is a balanced approach to the theory and application of business concepts, with attention to the knowledge and skills necessary for student success in this course and beyond.

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